



# Cupertino Private Lesson & Group Class Rates & Policies

## **PRIVATE LESSONS**

### **FLAT-RATE MONTHLY TUITION:**\* = *averages 4 lessons per month:*\*

~ Best Deal ~

- 30 minute lessons: **\$305.00** per month
- 45 minute lessons: **\$375.00** per month
- 60 minute lessons: **\$450.00** per month (add \$225 per additional member)
- 90 minute lessons: **\$550.00** per month (add \$275 per additional member)

Get a 50% discount by **adding** additional family members to the same private lesson!

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### **HALF-MONTH TUITION** = *2 lessons per month:*

Both lessons must be scheduled within the month you are paying for. Contact the Office Manager for scheduling.

- Two, 30 minute lessons: **\$175.00** per month
  - Two, 45 minute lessons: **\$200.00** per month (add \$100 per additional member)
  - Two, 60 minute lessons: **\$240.00** per month (add \$120 per additional member)
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### **ONE-TIME “SPOT” LESSON** = *1 lesson:*

- One, 30 minute lesson: **\$90.00**
  - One, 45 minute lesson: **\$110.00**
  - One, 60 minute lesson: **\$125.00** (add \$65 per additional member)
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**GROUP CLASSES:** 50 minute lessons: **\$199.00** per month

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**Rates listed above are for customers who opt for autopay**  
**Registration Fee: One-time payment of \$50.00 per student**

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### ***\*ABOUT FLAT-RATE MONTHLY TUITION:***

The “flat-rate monthly tuition” is a set price regardless if a month has 3, 4 or 5 weeks/lessons in it. Regardless of holidays or how long the month is, “the flat-rate monthly tuition” stays the same all **12 months**. This is based on the average of approximately 4 classes per month.

## **POLICIES & PROCEDURES**

*(Please review carefully, sign and return page 6 prior to your first lesson).*

### ***BILLING:***

All payments are due in advance of your classes. On the 20th of each month, you will be billed for the upcoming month's tuition. Payment is due by the 25th of each month for the upcoming month. All rates are based on enrolling into our automatic payment program.

A \$25 late fee will be added to your invoice if not paid by the due date.

Thank you for your prompt payment!

### ***FORMS OF PAYMENT ACCEPTED:***

Cash, Check, payment through Invoice, Paypal\*, Credit/Debit Cards\*

*\*Please add \$5 when paying by Paypal or Credit Card to cover convenience fee*

Mail your check to:

*Be Natural Music*

20009 Stevens Creek Blvd

Cupertino, CA 95014

---> You can pay online through the **invoice** we email you

---> We accept Credit/Debit Cards at our studio

---> We accept **Paypal**: [billing@benaturalmusic.live](mailto:billing@benaturalmusic.live)

**\*Please note who you are paying for\***

### ***HOLIDAYS & SCHEDULED BREAKS:***

- BNM will be **CLOSED** on all major Holidays and break-weeks. (see Page 5)

### ***MAKE-UP LESSONS & RESCHEDULING (PRIVATE LESSONS ONLY)\*:***

You pay in advance for a set schedule, but we realize that sometimes you may need to reschedule a lesson or two.

- **Reschedules:** Reschedules are for future lessons that need to be changed due to foreseeable events coming up in your schedule; therefore you need to reschedule the lesson or lessons; i.e. a doctor's appointment or short trip away.
  - **You must give us a minimum 24-hour notice to be considered for a rescheduled lesson\*\***  
*\*Unfortunately, without a 24-hour notice, the lesson will be forfeited.*
  - Due to the limitations of our teachers' availability and studio openings, reschedules are limited to:
    - **1 reschedule per 60 days.**
- **Make-ups:** Makeups are for lessons that a student was unable to attend due to illness or family emergency.
  - Same-day notice *is* required so we can inform our teachers in advance.
  - Due to the limitations of our teachers' availability and studio openings, makeups are limited to:
    - **1 make-up per 60 days.**

If a make-up or reschedule isn't scheduled within 60 days of the originally scheduled lesson, that lesson is forfeited.

- To reschedule or request a make-up, you must contact the Office Manager at 408-828-2735 or by email: [cupertino@benaturalmusic.live](mailto:cupertino@benaturalmusic.live)
- If your teacher has to miss a lesson due to sickness or for any other reason, BNM will reschedule the missed lesson. If that's not possible, a credit may be issued to your billing for the following month.
- **BNM Holidays & scheduled break-weeks are not subject to reschedules.**

**\*NO MAKE-UPS FOR MISSED GROUP CLASSES**

### ***GOING ON VACATION; Need to save your spot while you're gone?***

- If you leave for more than 2 weeks, you can pay 50% of the tuition *per month* to save your scheduled spot. Without a 50% payment, we cannot hold your regular scheduled spot and you will have to contact us for openings when you return.

### ***30-DAY NOTICE BEFORE DISCONTINUING LESSONS:***

- Be Natural Music **requires a 30-day written notice** if you are planning on discontinuing lessons.
    - Please email our Office Manager at **cupertino@benaturalmusic.live** indicating if you are exiting the program or going on pause. If you will be returning to class, please indicate the estimated date of return.
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### ***CHECK OUT OUR WEBSITE & SOCIAL MEDIA:***



***www.benaturalmusic.live***



***www.soundcloud.com***



***@benaturalmusic\_cupertino***



***www.facebook.com/benaturalmusic***



***Subscribe to our Be Natural Music Youtube channel!***

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I have read and understood the terms and conditions stated above for the Be Natural Music - Policies & Procedures. By signing below, I agree to these terms and conditions.

Parent/Guardian Signature  Date

PRINT STUDENT'S NAME HERE

~BNM Private Lesson Policy 2026~

\*Disclaimer: Be Natural Music's Policy is subject to change at any time.

## **Things all students need for their lesson:**

- A 3-ring binder (& sheet protectors)
- A metronome

### **For GUITAR and BASS students, you will need the following:**

- Picks (medium / heavy for rock guitarists & thin for country/folk guitarists)
- Guitar / Bass tuner
- Practice Amplifier (+ 1 to 2 cables)
- Mel Bay Book 1 may be required for your lessons (ask your teacher)
- Instrument case, Guitar strap & Guitar Strings (9 gauge) + peg winder

### **For beginning PIANO / KEYBOARD students, you *may* need the following:**

- Schaum Pre – A (The green horizontal book)
- Schaum book – Book A (The vertical red book)
- The Hanon – Boogie Woogie Book
- The Hanon – Blues Book

### **For DRUM students, you will need the following:**

- Drum sticks & Drum pad
- At-home drum kit or electric drum kit for practice
- Drum book (ask teacher)

## **Good Practice Habits for ALL Students:**

- 15 - 30 minutes a day for practice for 5 days a week is recommended for each student
- \*\*It's always better to practice a little every day, then for a longer period once a week\*\***

We greatly appreciate you hiring ***Be Natural Music*** for your music instruction!  
Feel free to contact us anytime: (408) 828-2735 or Email: [cupertino@benaturalmusic.live](mailto:cupertino@benaturalmusic.live)



## 2026 BNM Santa Cruz School Calendar

**No classes on the following Holidays & Break-Weeks:**  
(Holidays & Break-Weeks are not eligible for rescheduling/make-ups)

- **Winter Break: December 22, 2025 - January 4, 2026**
- **All Classes Resume: Monday, January 5th**
- **President's Day: Monday, February 16th**
- **Spring Break: April 7 - 12 (Tuesday - Sunday)**
- **Memorial Day: Monday, May 25th**
- **Summer Break: June 30th - July 5th (Tuesday - Sunday)**
- **Labor Day: Monday, September 7th**
- **Thanksgiving Break: November 25 - 29 (Wednesday - Sunday)**
- **Last day of BNM classes: Monday, December 21, 2026**
- **Winter Break 2026: December 22, 2026 - January 3, 2027**

Feel free to contact us anytime: (831) 515-8369

Email: [santacruz@benaturalmusic.live](mailto:santacruz@benaturalmusic.live)