



CUPERTINO MUSIC LESSON RATES & POLICY

FLAT-RATE MONTHLY TUITION:* = averages 4 lessons per month:*

~ Best Deal ~

- 30 minute lessons: **\$305.00** per month
- 45 minute lessons: **\$375.00** per month
- 60 minute lessons: **\$450.00** per month (add \$225 per additional member)
- 90 minute lessons: **\$550.00** per month (add \$275 per additional member)

Get a 50% discount by adding additional family members to the private lesson!

- **GROUP LESSONS:** 50 minute lessons: **\$199.00** per month

HALF-MONTH TUITION = 2 lessons per month:

Both lessons must be scheduled within the month you are paying for. Contact the Office Manager for scheduling.

- Two, 30 minute lessons: **\$175.00** per month
- Two, 45 minute lessons: **\$200.00** per month (add \$100 per additional member)
- Two, 60 minute lessons: **\$240.00** per month (add \$120 per additional member)

ONE-TIME “SPOT” LESSON = 1 lesson:

- One, 30 minute lesson: **\$90.00**
- One, 45 minute lesson: **\$110.00**
- One, 60 minute lesson: **\$125.00** (add \$65 per additional member)

Registration Fee: One-time payment of \$50.00 per student

****ABOUT FLAT-RATE MONTHLY TUITION:***

The “flat-rate monthly tuition” is a set price regardless if a month has 3, 4 or 5 weeks/lessons in it. Regardless of holidays or how long the month is, “the flat-rate monthly tuition” stays the same all 12 months. This is based on the average of approximately 4 classes per month.

POLICIES & PROCEDURES

(Please review carefully, sign and return page 6 prior to your first lesson).

BILLING:

Payment is due in advance of your classes. On the 20th of each month, you will be billed for the upcoming month's tuition. Payment is due by the 25th of each month for the upcoming month.

A 10-day grace period is extended on the 25th of each month. If payment is not received within 10-days of the due date, a \$25 late fee may be added to your invoice. We would like to avoid this as much as possible!

Thank you for your prompt payment!

FORMS OF PAYMENT ACCEPTED:

Cash, Check, payment through Invoice, Paypal*, Credit/Debit Cards*

**Please add \$5 when paying by Paypal or Credit Card to cover convenience fee*

Mail your check to:

Be Natural Music

20009 Stevens Creek Blvd

Cupertino, CA 95014

---> You can pay online through the **invoice** we email you

---> We accept Credit/Debit Cards at our studio

---> We accept **Paypal:** billing@benaturalmusic.live

Please note who you are paying for

HOLIDAYS & SCHEDULED BREAKS:

- BNM will be **CLOSED** on all major Holidays and break-weeks. (see Page 5)

MAKE-UP LESSONS & RESCHEDULING (PRIVATE ONLY)*:

You pay in advance for a set schedule, but we realize that sometimes you may need to reschedule a lesson or two.

- **Reschedules:** Reschedules are for future lessons that need to be changed due to foreseeable events coming up in your schedule; therefore you need to reschedule the lesson or lessons; i.e. a doctor's appointment or short trip away.
 - **You must give us a minimum 24-hour notice to be considered for a rescheduled lesson****
***Unfortunately, without a 24-hour notice, the lesson will be forfeited.*
 - Due to the limitations of our teachers' availability and studio openings, reschedules are limited to:
 - **1 reschedule per 60 days.**
- **Make-ups:** Makeups are for lessons that a student was unable to attend due to illness or family emergency.
 - Same-day notice *is* required so we can inform our teachers in advance.
 - Due to the limitations of our teachers' availability and studio openings, makeups are limited to:
 - **1 make-up per 60 days.**

If a make-up or reschedule isn't scheduled within 60 days of the originally scheduled lesson, that lesson is forfeited.

- To reschedule or request a make-up, you must contact the Office Manager at 408-828-2735 or by email: cupertino@benaturalmusic.live
- If your teacher has to miss a lesson due to sickness or for any other reason, BNM will reschedule the missed lesson. If that's not possible, a credit may be issued to your billing for the following month.
- **BNM Holidays & scheduled break-weeks are not subject to reschedules.**

***NO MAKE-UPS FOR MISSED CLASSES FOR GROUP LESSONS**

GOING ON VACATION; Need to save your spot while you're gone?

- If you leave for more than 2 weeks, you can pay 50% of the tuition *per month* to save your scheduled spot. Without a 50% payment, we cannot hold your regular scheduled spot and you will have to contact us for openings when you return.

30-DAY NOTICE BEFORE DISCONTINUING LESSONS:

- Be Natural Music **requires a 30-day written notice** if you are planning on discontinuing lessons.
 - Please email our Office Manager at **cupertino@benaturalmusic.live** indicating if you are exiting the program or going on pause. If you will be returning to class, please indicate the estimated date of return.
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CHECK OUT OUR WEBSITE & SOCIAL MEDIA:



www.benaturalmusic.live



www.soundcloud.com



@benaturalmusic_cupertino



www.facebook.com/benaturalmusic



Subscribe to our Be Natural Music Youtube channel!

Things all students need for their lesson:

- A 3-ring binder (& sheet protectors)
- A metronome

For GUITAR and BASS students, you will need the following:

- Picks (medium / heavy for rock guitarists & thin for country/folk guitarists)
- Guitar / Bass tuner
- Practice Amplifier (+ 1 to 2 cables)
- Mel Bay Book 1 may be required for your lessons (ask your teacher)
- Instrument case, Guitar strap & Guitar Strings (9 gauge) + peg winder

For beginning PIANO / KEYBOARD students, you *may* need the following:

- Schaum Pre – A (The green horizontal book)
- Schaum book – Book A (The vertical red book)
- The Hanon – Boogie Woogie Book
- The Hanon – Blues Book

For DRUM students, you will need the following:

- Drum sticks & Drum pad
- At-home drum kit or electric drum kit for practice
- Drum book (ask teacher)

Good Practice Habits for ALL Students:

- 15 - 30 minutes a day for practice for 5 days a week is recommended for each student
- **It's always better to practice a little every day, then for a longer period once a week****

We greatly appreciate you hiring *Be Natural Music* for your music instruction!
Feel free to contact us anytime: (408) 828-2735 or Email: cupertino@benaturalmusic.live

2025 BNM Cupertino School Calendar

No classes on the following **Holidays & **Break-Weeks**:**
(Holidays & Break-Weeks are not eligible for rescheduling/make-ups)

- **Winter Break: December 23, 2024 - January 5, 2025**
- **All Classes Resume: Monday, January 6**
- **President's Day: Monday, February 17**
- **Spring Break: April 15 - 20 (Tuesday - Sunday)**
- **Memorial Day: Monday, May 26**
- **Summer Break: July 1 - 6 (Tuesday - Sunday)**
- **Labor Day: Monday, September 1**
- **Thanksgiving Break: November 26 - 30 (Wednesday - Sunday)**
- **Last day of BNM classes: December 20, 2025**
- **Winter Break 2025: December 21, 2025 - January 4, 2026**

Feel free to contact us anytime: (408) 828-2735

Email: cupertino@benaturalmusic.live



ACKNOWLEDGEMENT OF POLICIES AND PROCEDURES

I have read and understood the terms and conditions stated above for the Be Natural Music - Private Music Lesson Policy & Rates. By signing below, I agree to these terms and conditions.

Parent/Guardian Signature _____ Date _____

PRINT STUDENT'S NAME HERE _____

~BNM Private Lesson Policy 2025~

*Disclaimer: Be Natural Music's Policy is subject to change at any time.